

UPS Healthcare Brand Guidelines

April 29, 2021



These guidelines outline how to represent the UPS Healthcare brand and what we do, confidently and consistently.

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The UPS shield is arguably one of the most iconic brand assets in the world, working together with our UPS Healthcare brand's color palette and visual system to boldly express our brand promise in the moments that matter to our customers. For that reason, we have created specific rules and specialized assets to ensure that the shield always looks its best and tells a clear story.



Overview

The UPS Healthcare logo can contain the tagline to provide brand context.

Horizontal Use

Horizontal is the preferred orientation of the UPS Healthcare logo.

Vertical Use

The vertical UPS Healthcare logo is a secondary option for when the horizontal space is restricted and the logo becomes to small or the white space is encroached upon in the given space.

Specifications

For occasions where the white logo's blue background height is larger than 1 in/25 mm, use the blue-on-white-background logo instead.

Vertical logo: UPS Dark Blue on white background. For use when horizontal space is limited.



Vertical logo: UPS Dark Blue on white background. For use when horizontal space is limited.

Overview

Logo With Tagline Use

The UPS Healthcare logo with tagline can be used in communications where additional descriptors are needed, such as PowerPoint presentations or collateral. The tagline is not a part of the brand identity, but a communications tool.

Tagline Use

The tagline is a marketing tool and is not part of the core UPS Healthcare brand identity. We have provided logo files with the tag line in its approved location and size for use in communications pieces.

The approved tagline is "Quality Focused. Patient Driven."

The phrase "It's a Patient, Not a Package" is not the tagline and should not be used with the logo.

Vertical logo: UPS Dark Blue on white background. For use when horizontal space is limited.





Use Specifications

Minimum size

The logos may be used at any size, as long as the UPS logo (the shield) is wider than the minimums shown here.

- The minimum print size of the UPS logo is 0.375"/9.5mm wide
- The minimum digital size of the UPS logo is 54 pixels wide

Minimum size



Logo Clear Space

In all cases and for all logo variations, the minimum amount of clear space is a rectangle the Y-height all around the logo (Y = height of letter "U").

This rule defines the size of the boxes around the logos and also applies to the box placement.

The left and right clear space of the background around the vertical logo is defined by the width of the "U" in the UPS shield. This allows the UPS Healthcare logo to be larger in most applications.

This clear space rule applies to both print and digital applications.



Clear space measurements white vertical logo on UPS dark blue background

Vertivcal Logo with Tagline

Logo with Tagline Clear Space

In all cases and for all logo with tagline variations, the minimum amount of clear space is a rectangle the Y-height all around the logo (Y = height of letter "U").

This rule defines the size of the boxes around the logos and also applies to the box placement.

The location of the tagline in relation to the logo is dictated by elements within it. Do not deviate from the layout illustrated here.

This clear space rule applies to both print and digital applications.



Clear space measurements white vertical logo on UPS dark blue background

Vertivcal Logo



Clear space measurements UPS dark blue vertical logo on white background



Clear space measurements white horizontal logo on UPS dark blue background

Horizontal Logo



Clear space measurements UPS dark blue horizontal logo on white background



Clear space measurements UPS dark blue vertical logo on white background



Clear space measurements white horizontal logo on UPS dark blue background

Horizontal Logo with Tagline



Clear space measurements UPS dark blue horizontal logo on white background

Photo Backgrounds

While our primary and secondary logos may appear over photography, contrast and legibility are of utmost importance.

If the tonality or visual complexity of the photograph interferes with the contrast and legibility of the logo, then you must consider either an alternate placement, or a different photograph.

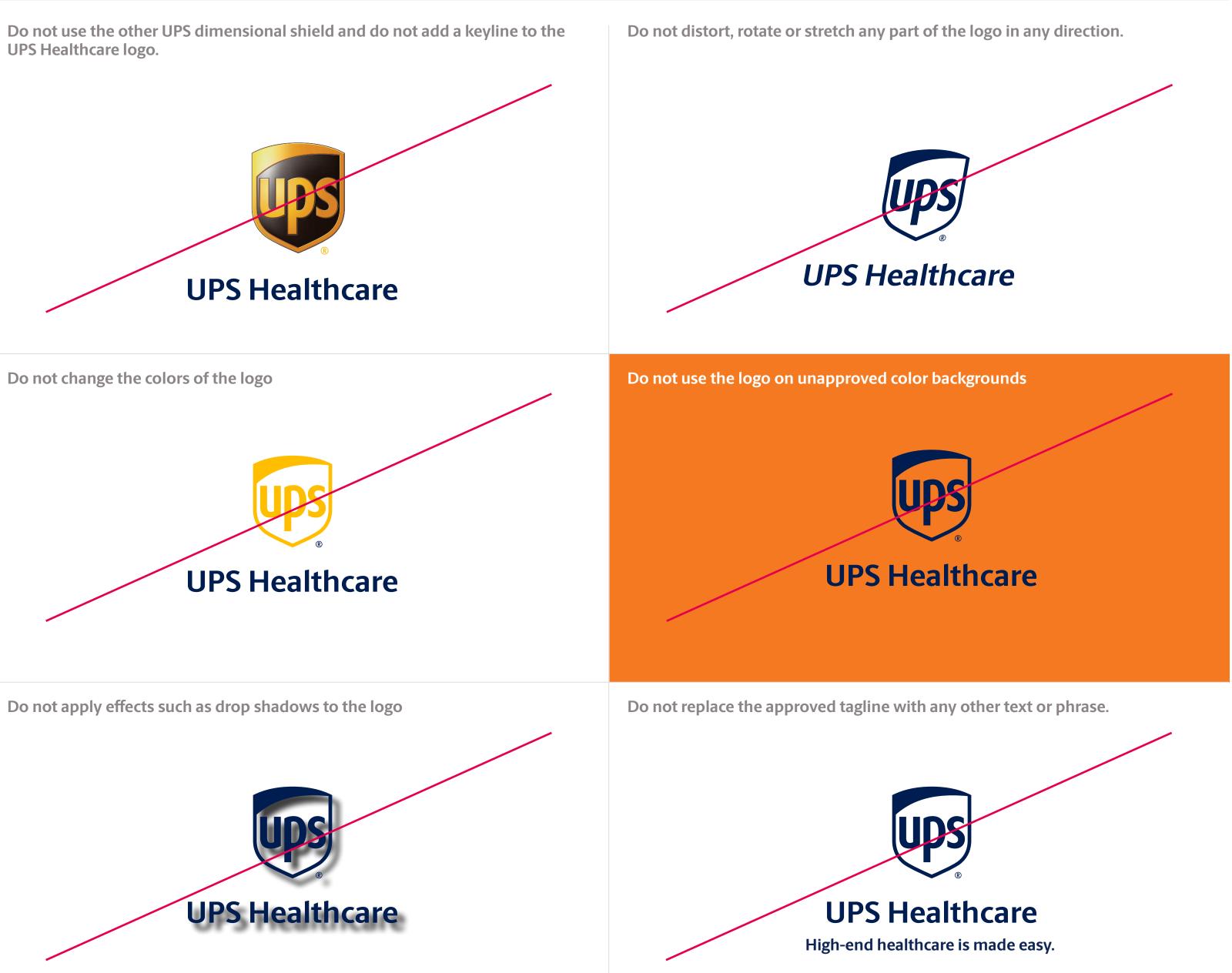


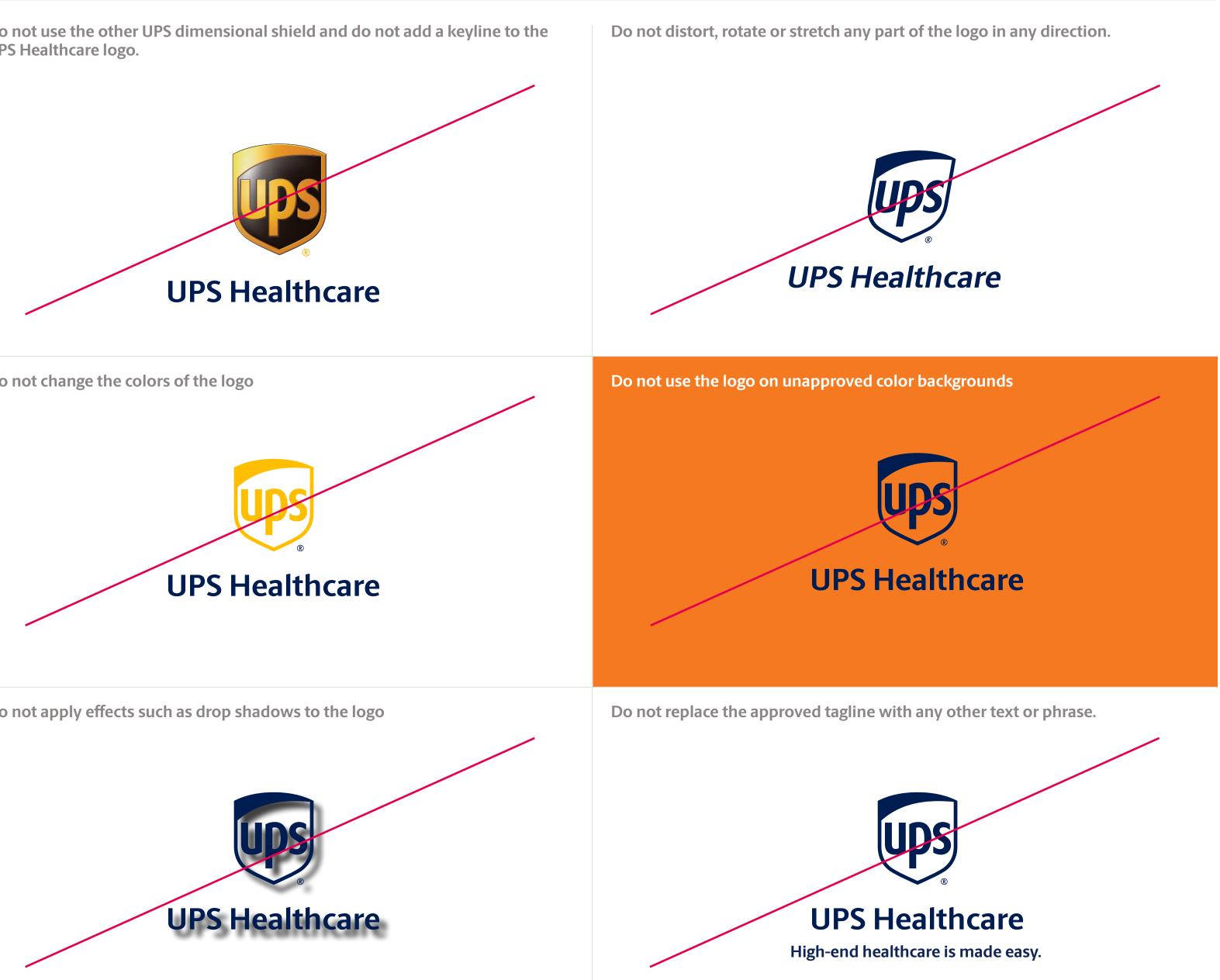


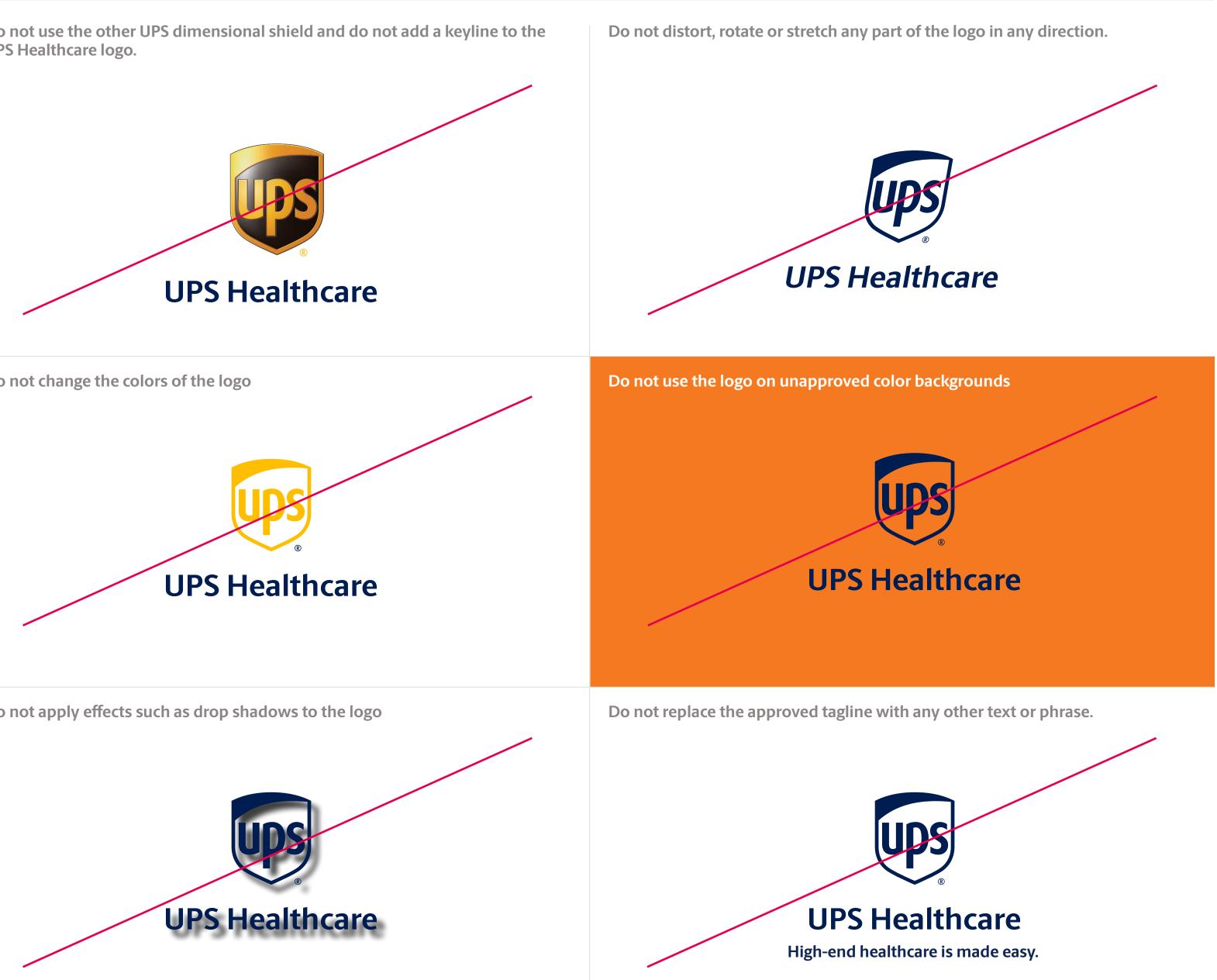
UPS Healthcare logo.

Incorrect Use

To ensure a clear and consistent application of our logo, we've compiled some examples of treatments or alterations to avoid.







Name Usage Guidelines

Brand requirements related to the usage of "UPS Healthcare" and its optional tagline "Quality Focused. Patient Driven."

This is an overview of the brand requirements related to the usage of the "UPS Healthcare" (trademark) and its optional tagline "Quality Focused. Patient Driven." This trademark and tagline refer to all of the services provided by the UPS Healthcare and Life Sciences units including Marken and Polar Speed, now unified under one name: UPS Healthcare. This unit provides extensive supply chain management, cold chain, clinical trials, global transportation and other critical healthcare service operations.

Implementation Guidelines

The proper way to use the trademark and tagline in conjunction with services:

UPS Healthcare

- When no shield appears with mark, text should read "UPS Healthcare."
- The unit name, UPS Healthcare is not a trademark, it is a business name. The name is used as a trademark when UPS Healthcare is used in conjunction with related healthcare services.
- The mark is currently pending registration should not be referred to as "UPS Healthcare[®]," "UPS[®] HC," "UPSHC" or any other variation of the pieces contained in the official name.
- The name should be written in full each occasion it is used.



- When UPS shield is used placement must always be to the left of "UPS Healthcare."
- "®" should always appear to bottom right hand side of shield.



Quality Focused. Patient Driven.

- When including tagline, all above guidelines for UPS Healthcare equally apply.
- Tagline should not be used as a stand-alone phrase or in a sentence.
- Tagline must appear below usage of "UPS Healthcare", and read as follows:

UPS Healthcare Quality Focused. Patient Driven.

- Tagline should always be written "Quality Focused. Patient Driven." on same line.
- Tagline should **not** be written with "Quality Focused." placed above "Patient Driven" on separate line. (Example: do not use)

Quality Focused. Patient Driven.

- Tagline should not be referred to as "QF.PD." or "QFPD" or "UPSHC QFPD."
- The phrase "It's a Patient, Not a Package" is not the tagline and is never used with the logo.

Usage Examples

Always use a trademark as an adjective. Here are some examples:

- "Medical clients utilize UPS Healthcare cold supply chain solutions to help streamline operations."
- "UPS Healthcare warehousing capabilities provide SMB healthcare clients a wide variety of services at an attractive price point."
- "The UPS Healthcare product portfolio provides the essential capabilities healthcare clients need to help create efficiencies in their operation."
- Please contact the Legal Department if you need further clarification on name usage outside the U.S.
- If you have any questions on name development, name usage or product architecture, please contact Brand Management at brand@ups.com.



Color is an important signifier of our brand. Maintaining a consistent look and feel will drive equity and recognition with the audience. This modern color palette was chosen because it is clean and evokes forward thinking and a transformational vision.



Use Specifications

To keep our colors consistent, always use the specifications shown in this chart. This page provides specifications for 4C printing and digital use.

When matching our colors outside of the modes listed here, use the color's Pantone number as a target.

R14 G37 B8 HEX: #0E253

UPS Dark

PMS: 655 C

C100 M75

UPS Gray PMS: Cool C C0 M0 Y0 K R88 G89 B9 HEX: #5859

Secondary

Primary

Blue UPS Blue Y0 K64 PMS: 2144 S4 C95 M50 554 R25 G102 HEX: #196	4 C	PS Blue 55% 3 M27 Y6 K0 29 G171 B212 X: #81ABD4	UPS Blue 35% C26 M13 Y0 K0 R175 G201 B228 HEX: #AFC9E4
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C 7 K19 125 57D	UPS Teal 55% C56 M0 Y28 K5 R115 G188 B183 HEX: #73BCB7	UPS Teal 35% C30 M6 Y18 K0 R166 G212 B210 HEX: #A6D4D2	
7 1	UPS Gray 2	UPS Gray 4	White
Gray 10 C	PMS: 408 C	PMS: Warm Gray 1 C	—
(80	C0 M16 Y18 K55	C10 M10 Y11 K0	C0 M0 Y0 K0
91	R140 G133 B133	R216 G212 B215	R255 G255 B255
95B	HEX: #8C8585	HEX: #D8D4	HEX: #FFFFFF



Typography

We communicate in many moments, and across many touchpoints. For that reason, our approach to typography balances visual appeal with consistency and legibility. Rooted in our core Berlingske type family, our primary, secondary and system fonts deliver on clear, compelling design.



Use Specifications

Primary Font

UPS Berlingske Sans Serif styles that are compatible and offer design flexibility. It is a modern, versatile face with smooth, clean lines and shapes and provides a harmonious style for all UPS communication. It is functionally suited to digital use and also reflects a technologically smart approach to typography for UPS.

There are a large number of weights and styles and with almost half a million glyphs (individual characters) there is very good provision for languages.

Primary font

UPS Berlingske Sans Serif

Regular AaBbCcDdEeFfGgHhli JjKkLlMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&*

Medium AaBbCcDdEeFfGgHhli JjKkLIMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&*

System font

System fonts are fonts that are preloaded on any Mac or PC. When the Berlingske Type Family is unavailable, the universal system fonts Verdana may be used instead. Tahoma may be used for Web environments. System font

Verdana

Regular AaBbCcDdEeFfGgHhIi JjKkLlMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&* Bold AaBbCcDdEeFfGgHhli JjKkLlMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&*

ExtraBold AaBbCcDdEeFfGgHhli JjKkLIMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&*

Lorem lpsum, Dolar at itsu

Bold

AaBbCcDdEeFfGgHhIi JjKkLlMmNnOoPp QqRrSsTtUuVvWwXxYyZz 1234567890()?!@#\$%&*

Lorem Ips, Dolar at.



Photography

Lifestyle photography is a major part of the UPS Healthcare brand. Our photography should take a lifestyle approach. Photos are warm and focused. Imagery should reflect a snapshot of daily life. People should not look directly at camera.

Approved photography is available for download at UPS Brand Central.



Photography

Use Specifications

CORRECT USE



Clean, tech-enabled, healthcare specific



Global supply chain example

Convey global presence, reflective of healthcare environments (hospitals, labs)

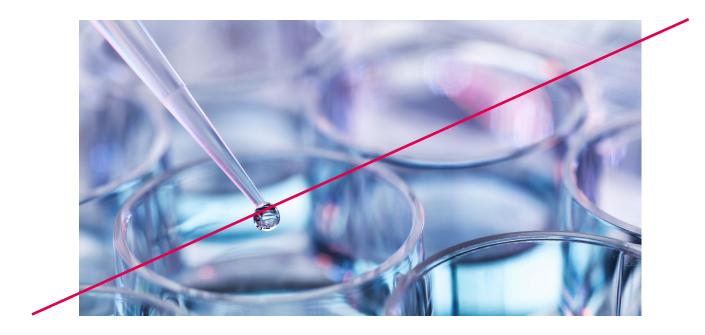
Customer's Patient-Centric Example

Focus on customer's patient, show an emotional connection between the doctor and patient, should feel human, authentic and natural





INCORRECT USE









The Hexagon

The hexagon element is a core visual brand element that represents our DNA. The hexagon element add texture and visual appeal to touchpoint, and give us the flexibility to make even the smallest brand moments feel proprietary, without overextending other visual elements. The hexagon evoke colors and shapes from our system to create supporting materials that feel on-brand.



The Hexagon

Overview

The hexagon element provide a consistent texture to add additional appeal to communications and innovation of the brand. This is a great way to have an illustrations feel without much back-end work required.

Donwload the premade hexagon element here LINK

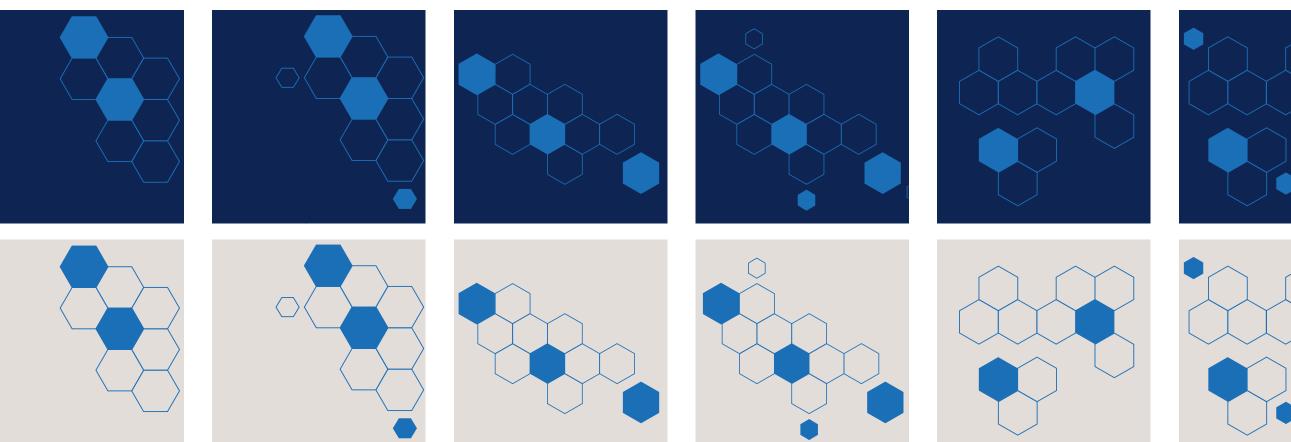
How to use

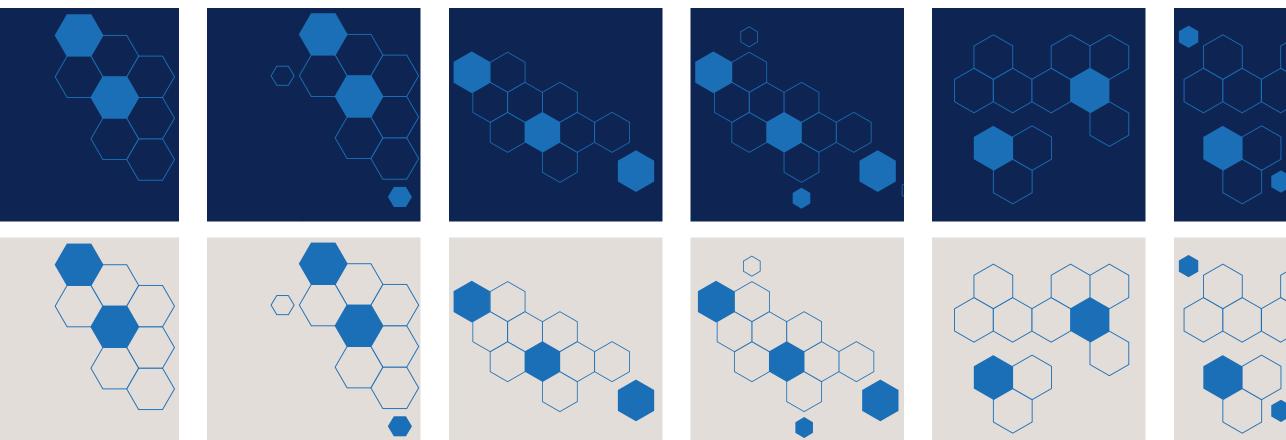
- As a support element, the use of the hexagon should be less than 30% of the layout space.
- The hexagon element can be use with outline, a combination of outline and solid fill, or a mix with smaller hexagon shape.
- The hexagon element should be use in one color : UPS Dark Blue, UPS Blue or White. We highly recomend using UPS Blue for better contrast on both dark and light background.
- A half of a single hexagon can be use as a graphic indicators.

Hexagon Colors



Hexagon variations





Graphic Indicators



Lorem ipsum

Lorem ipsum





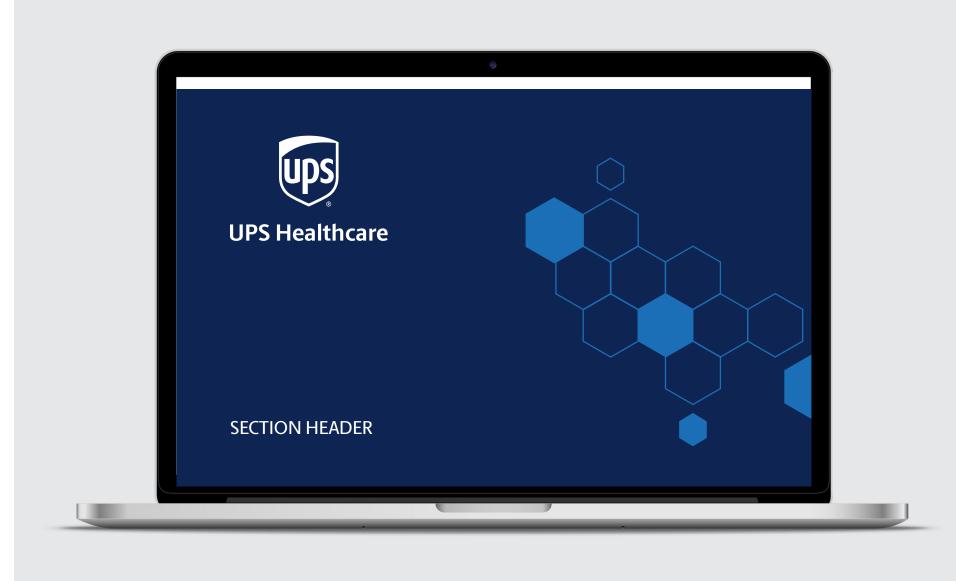






The Hexagon

In Use









UPS Healthcare





Lorem Ipsum Dolor Sit Amet

ups

ups **UPS Healthcare**

AGENDA

HIGHLIGHTS

Wednesday, October 7 3:00 p.m. Registration

Thursday, October 8

7:00 a.m. Breakfast

6:00 p.m. Reception

Friday, October 9

7:00 a.m. Breakfast

12:30 p.m. Forum concludes; grab-and-go lunch available

ber 7-9 2020 2020 UPS[®] HEALTHCARE FORUM Quality-Focused, Patient-Driven Logistics

We are pleased to announce the 2020 **UPS Healthcare Forum**

Innovative ideas. Advanced therapies. Quality solutions. The best outcomes rely on these attributes. When healthcare companies are supported by a strong end-to-end supply chain, they can focus on bringing these attributes to their patients. UPS invites you to explore the future of healthcare logistics at the 14th annual UPS Healthcare Forum.

This invitation-only event brings together top minds in supply chain lo healthcare and life sciences to share, learn and network. All with the ba the creative vibe and energy of Music City: Nashville, Tennessee.

The Forum also offers exclusive networking opportunities with members of the UPS executive leadership team. We look forward to an engaging exchange of the second s out leading healthcare organizations and the p

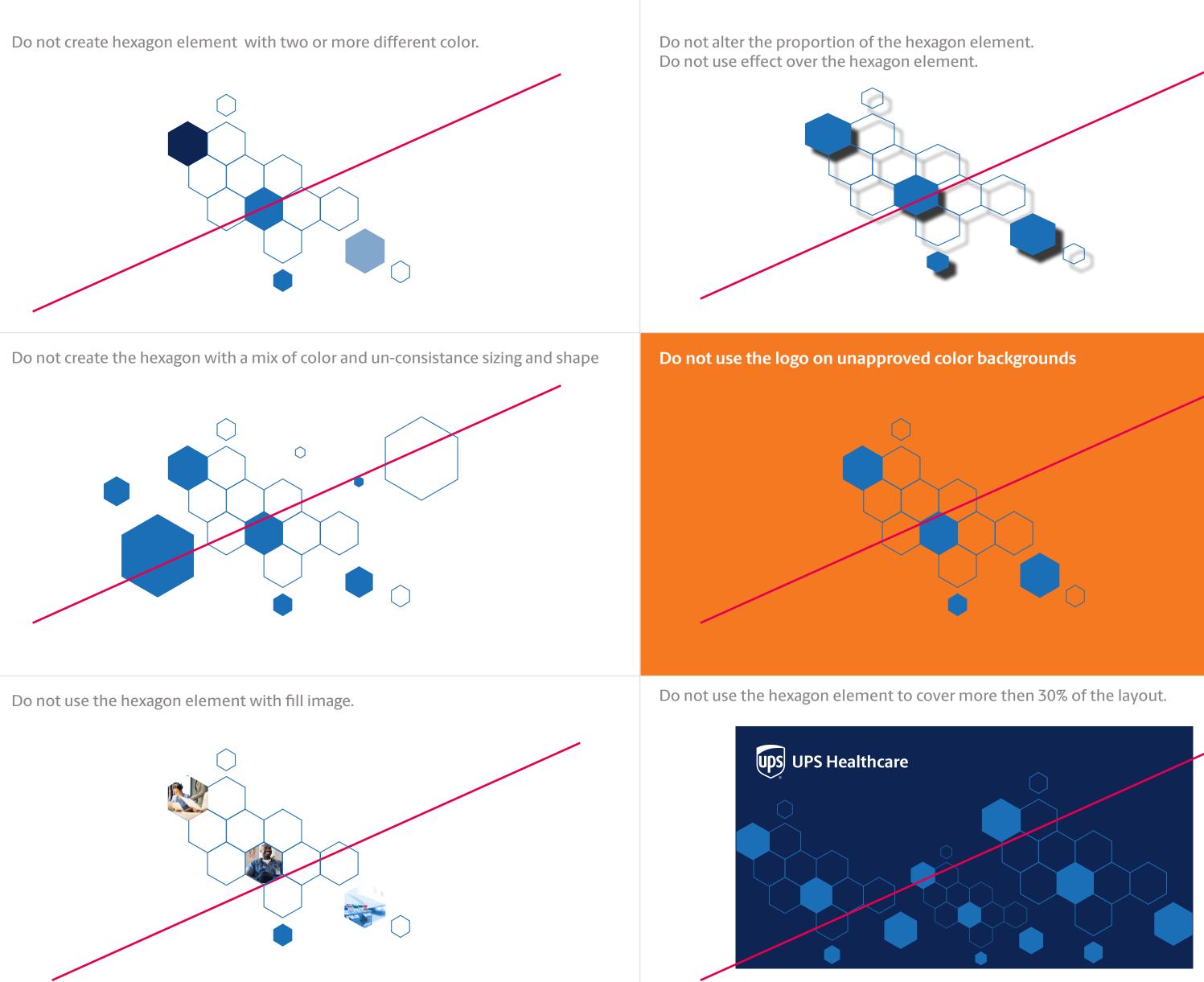
'here	JW Marriott, Nashville
'hen	The UPS Healthcare Forum kick reception on the evening of W and concludes at noon on Fric
xpenses	UPS covers ground transporta Nashville International Airport of accommodations on October during the event.
	Flights are the guest's responsi
ansportation	Nashville International Airport 20 minutes (8.2 miles)
tire	Business Casual

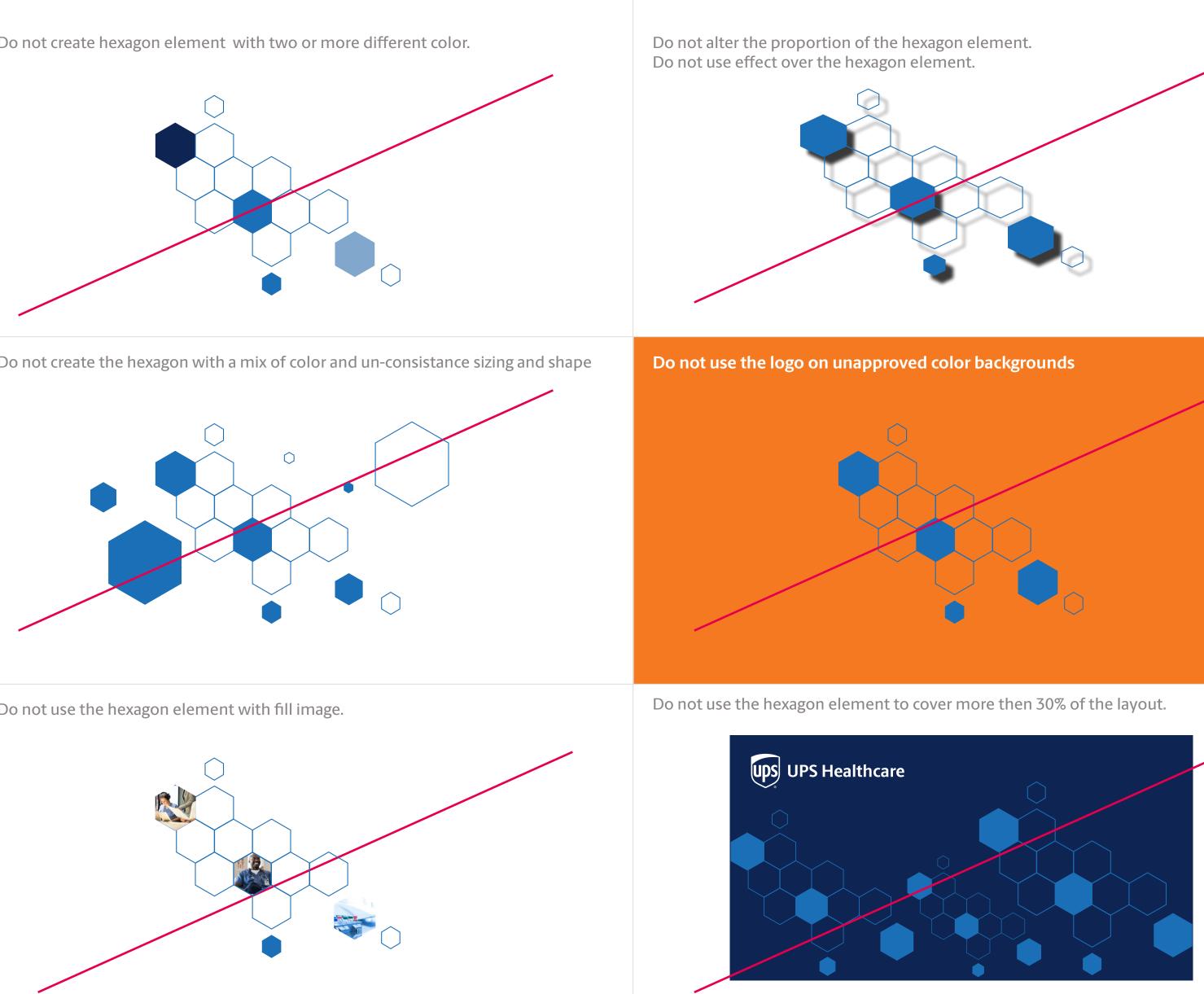


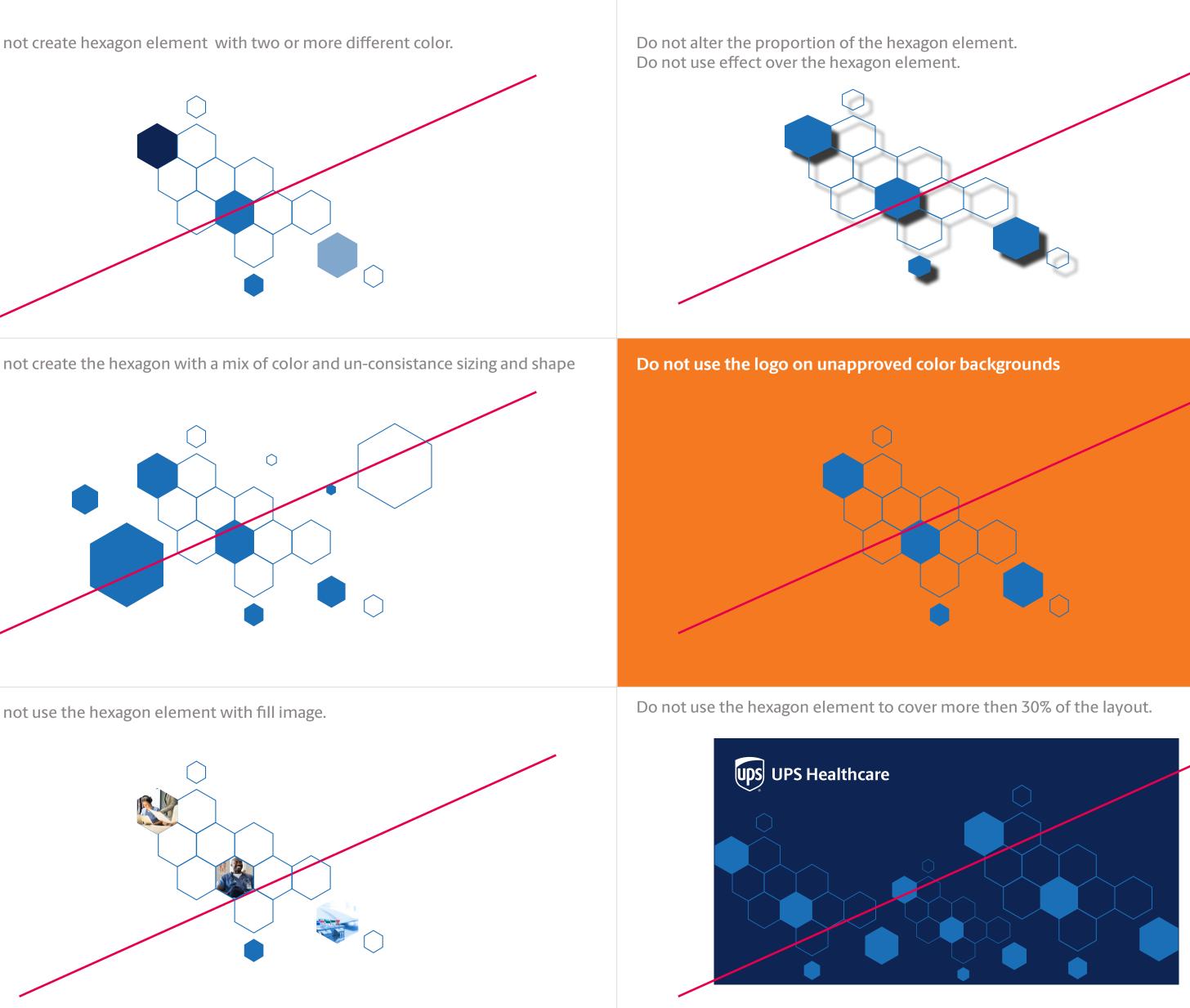
SAVE THE DATE

Incorrect Use

To ensure a clear and consistent application of our logo, we've compiled some examples of treatments or alterations to avoid.











Layouts are where the magic happens, combining imagery, graphic elements, our logo and typography to tell a complete story.

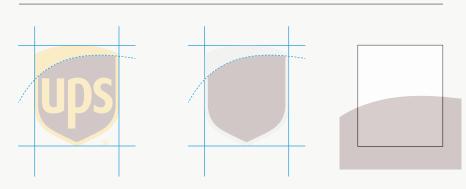


Overview

The Arc is a proprietary shape drawn from the forms of our logo and designed to create floods of color and space in layouts. This device works hand in hand with photography and type and provides the final polish to create truly on-brand communications.

Additionally, we have two layout types: with and without a white frame. The white frame is used for printed communications and provides a "safety zone" around a piece: For digital applications, we remove the frame and extend graphic elements and photography to the edges of a touchpoint.

Arc



- The Arc shape is derived from the upper curve of the UPS Shield
- Various orientations and proportions.
- Appears in UPS Dark Blue with photographic or white background
- Appears in White with photographic background





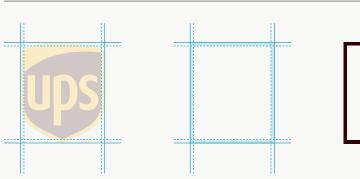
-()

Ciusaerf eriberibus min non

In today's challenging times, small and diverse business are more vital than ever to keep commerce moving and meet people's needs. Thanks for all that you are doing. We are proud to work with you.



Frame



- The Frame is created by referencing the outer margin of the UPS Shield
 - Used in print applications
 - Only appears in White
 - Can be used with Arc



• Can be used with photography



Layouts

Arc

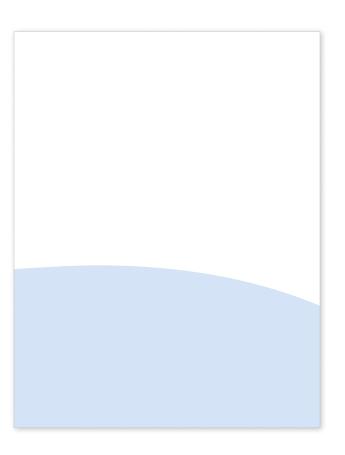
The Arc is a graphic element derived from our logo that helps create interesting layouts and provides structure.

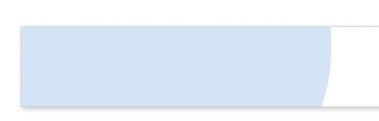
The Arc can be used with or without a frame.

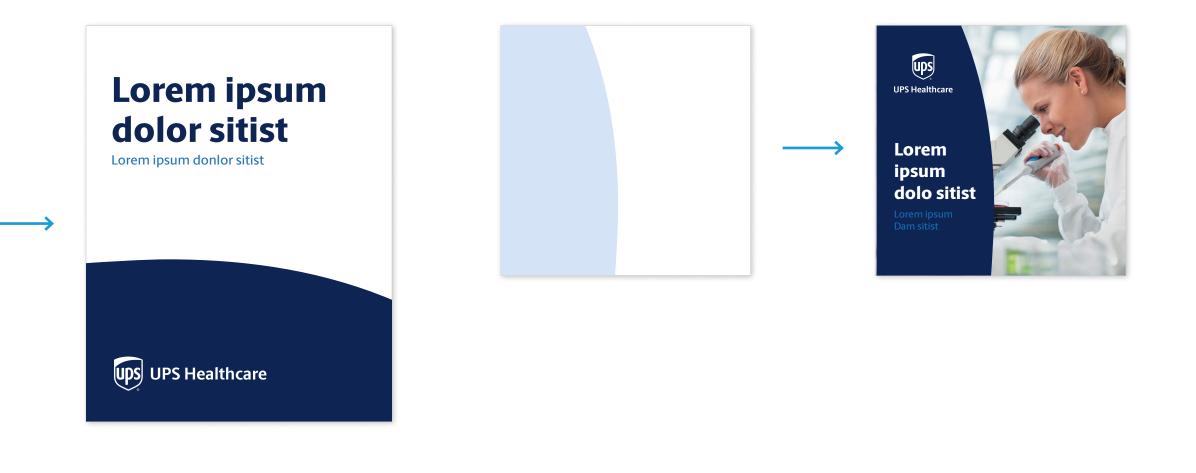
There are various orientation options and proportions available to accommodate a wide variety of applications and formats.

- Arc can only use in two colors: UPS Dark Blue and White
- Photography can not be placed within the Arc
- Arc can not take up more than 1/2 the page
- Do not manipulate the Arc's curve by rotating or stretching the angle
- Do not crop the Arc, always use the Arc at full-width

Donwload the premade Arc element here LINK







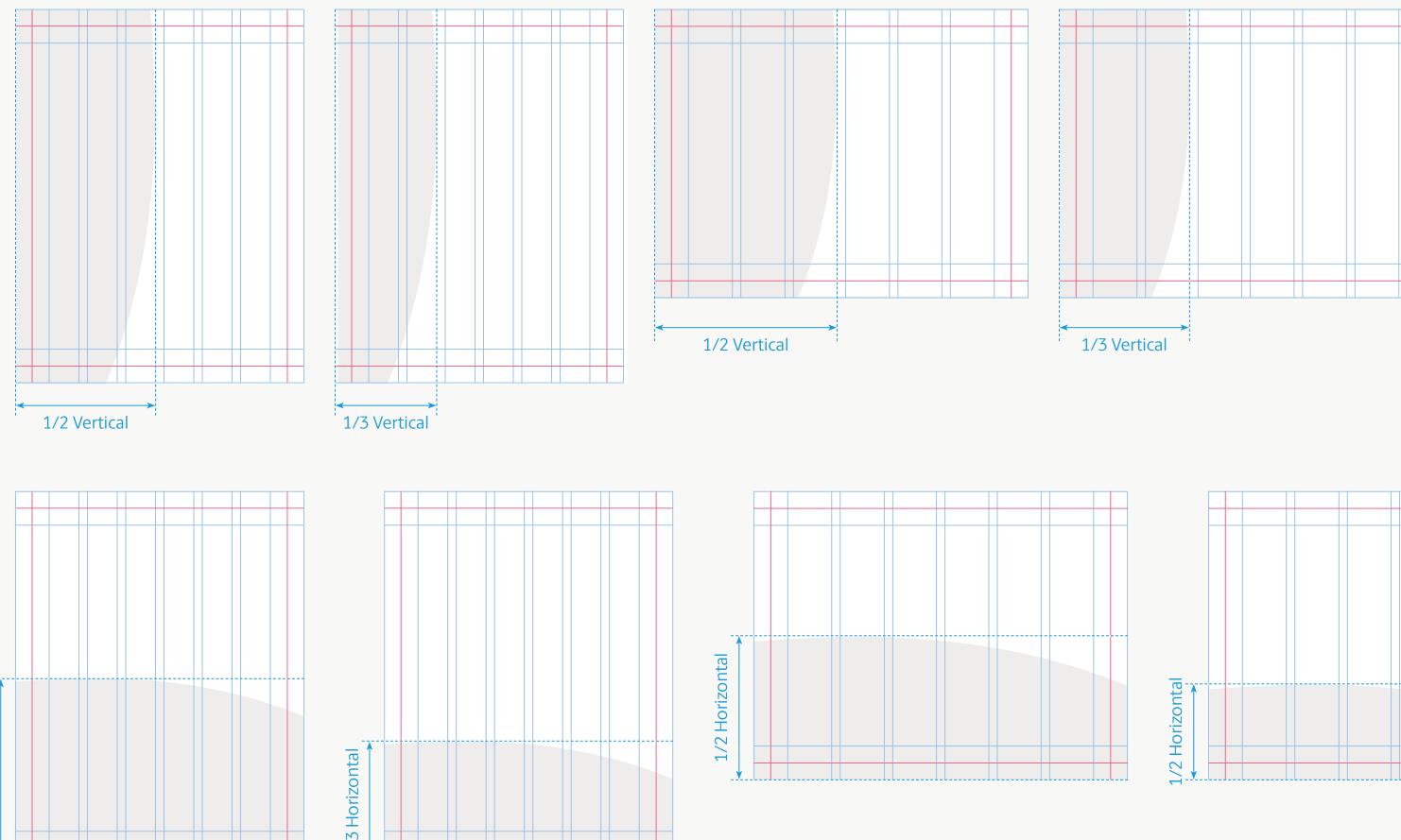


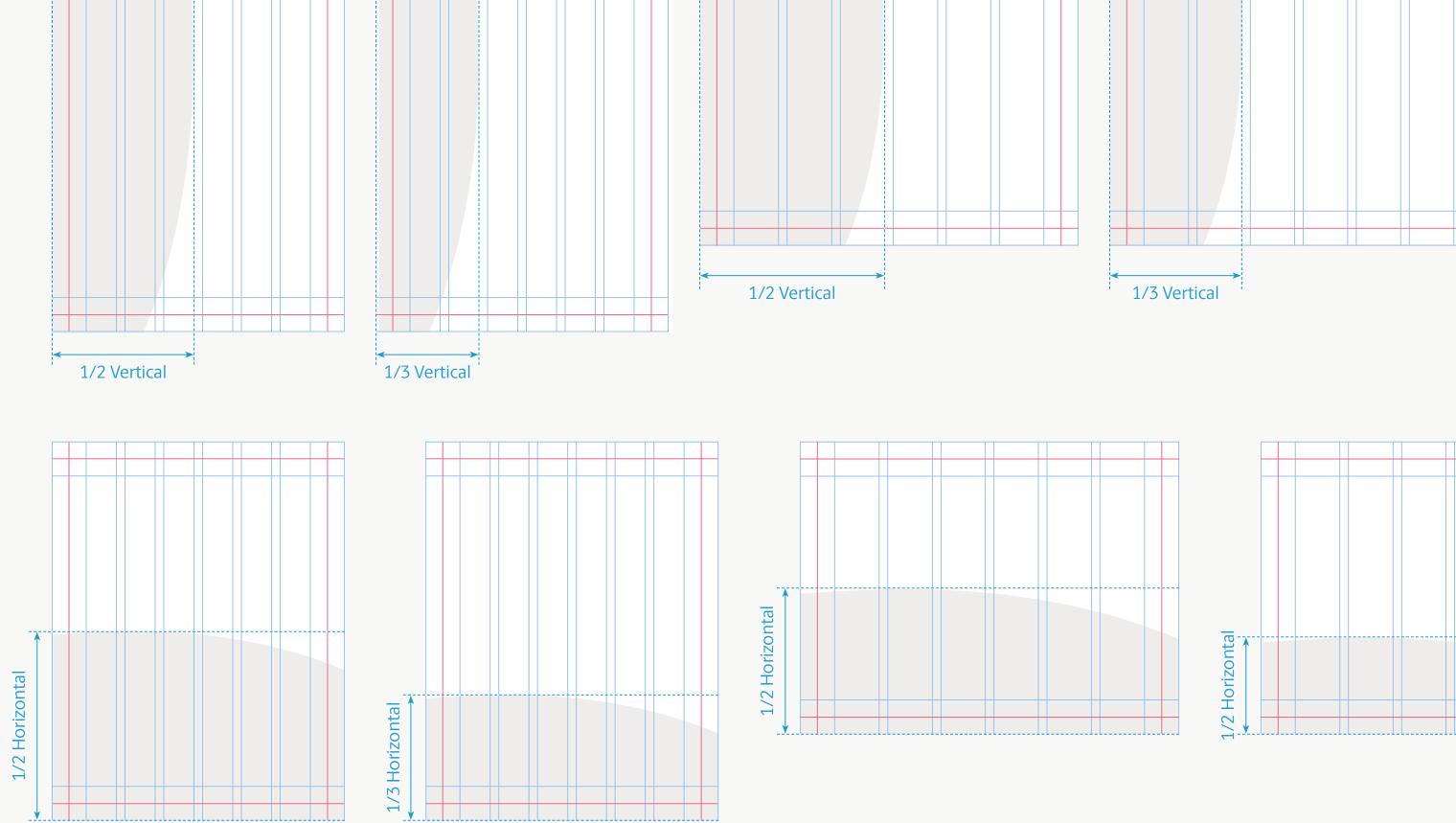
Arc Proportions

The Arc covers either 1/2 or 1/3 of an application and can be oriented vertically or horizontally. For tall, vertical applications, use the horizontal format.

The Arc device will be available for download in Adobe InDesign and Adobe Illustrator formats on UPS Brand Central.

For use with PowerPoints, please download the latest PowerPoint template on UPS Brand Central.



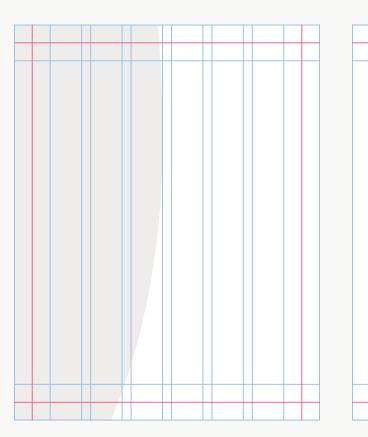


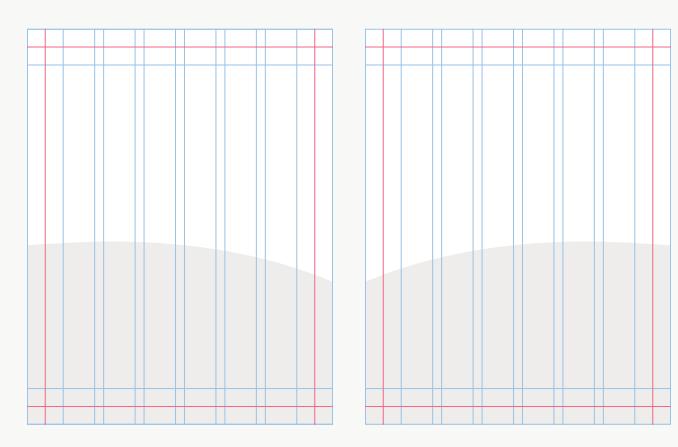


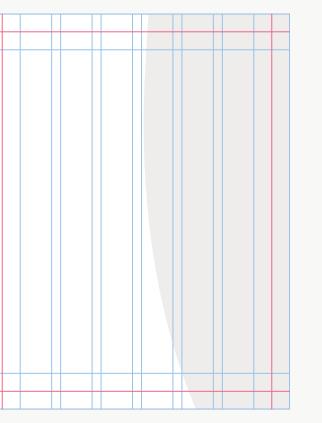
Arc Orientation

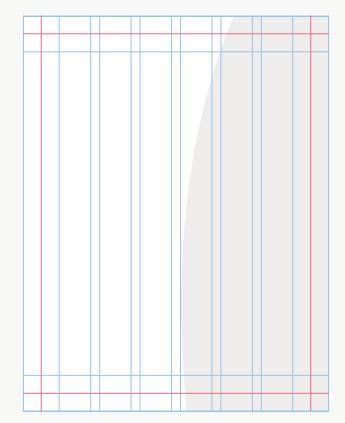
The Arc sweeps either top to bottom or left to right, across the application format.

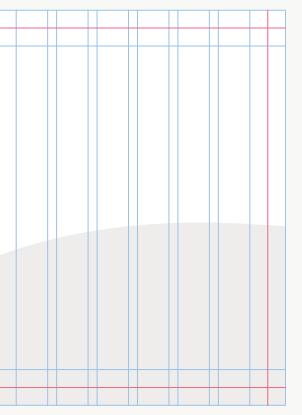
- Arc is oriented vertically or horizontally
- 1/2 and 1/3 proportions can be used for all orientations shown
- When oriented horizontally, it only appears on the bottom of the application
- When oriented vertically, the Arc can be flipped on the horizontal or vertical axis.











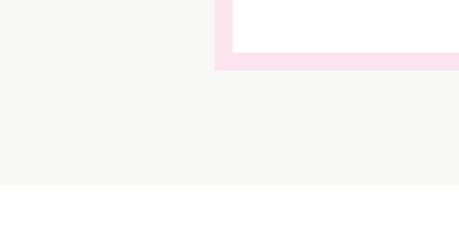


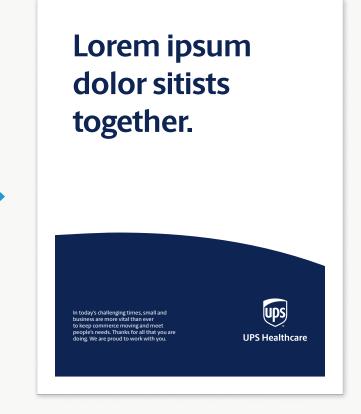
Frames

Frames are based on the grid and are built using the dimensions of the application. There are four size types: Small, Medium, Large and Display. See <u>Grid System</u> for more information.

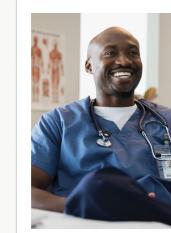
- Small, Medium and Large frames are set sizes
- Display size frames are 50% of the Margin width
- Frames appear in White only
- Frames can be used together with Arc
- Frames are used for print applications and are not used in digital applications











UPS UPS Healthcare

together.

Lorem ipsum dolor sitist

In today's challenging times, small and diverse business are more vital than ever to keep commerce moving and meet people's needs. Thanks for all that you are doing. We are proud to work with you.







Layout Example

Examples on this page show some of the possible combinations of color, Arc, photography, type and logo placement — with or without a frame.

with Frame



without Frame

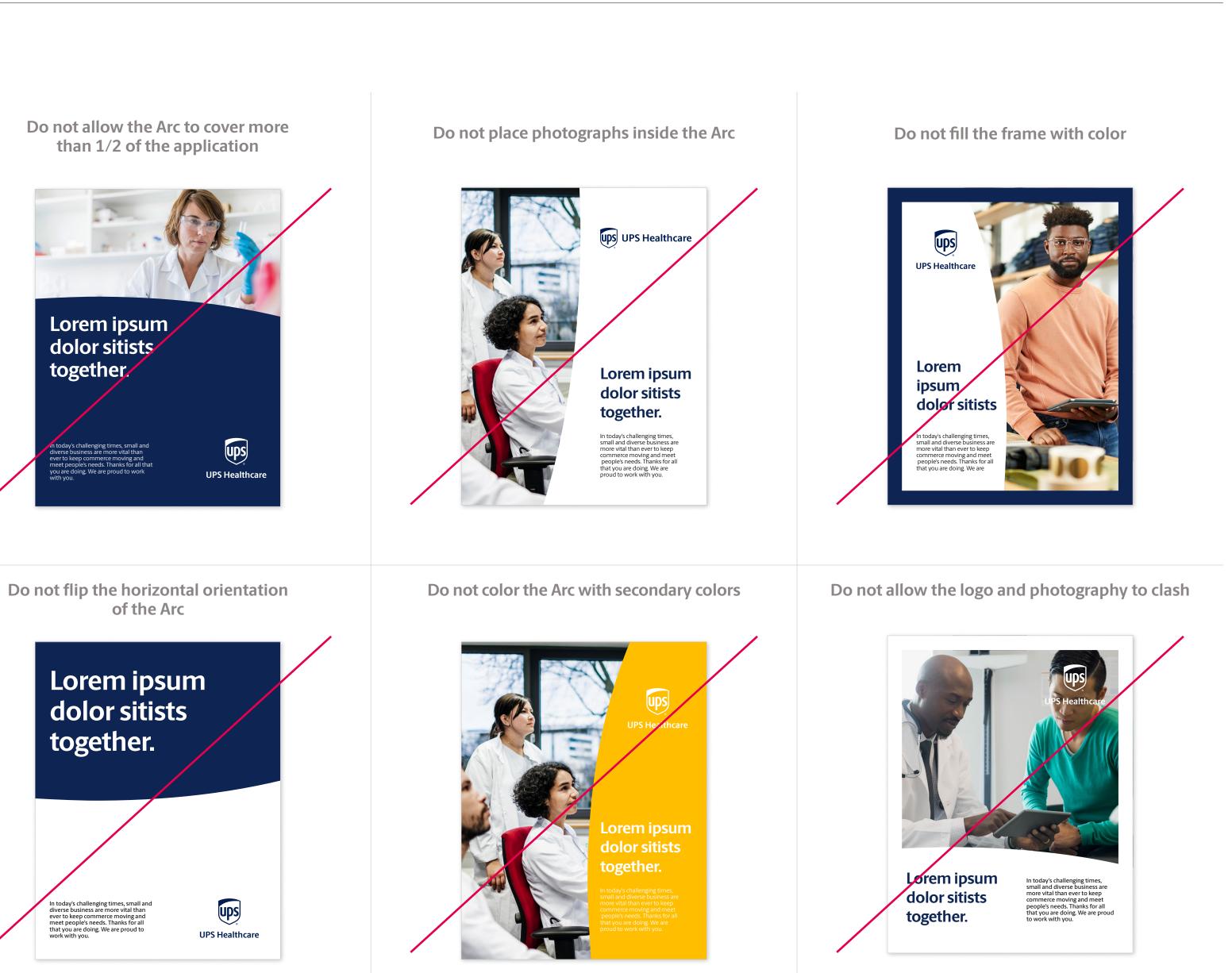


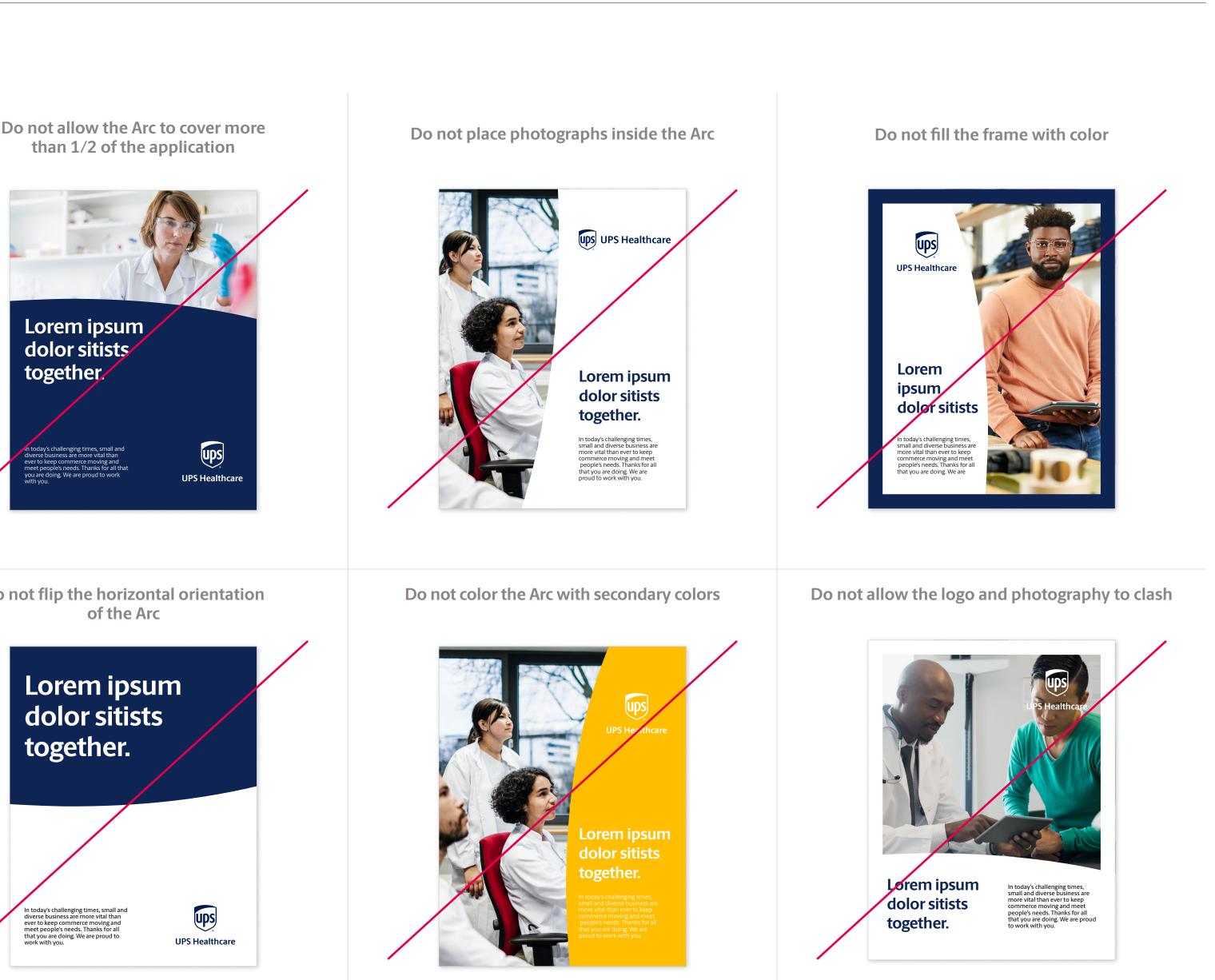




Incorrect Use

It's important to maintain a consistent feel to all of our applications. The examples on this page illustrate some potential incorrect uses of the visual identity in application layouts.





Grid System

Our grid system provides a framework for the placement of text and graphics in layouts. Use the grid to maintain consistency with the look and feel of our brand.

Please note that web uses a different grid system. For an in-depth look into digital guidance, please visit Design Lab at UPS Brand Central.



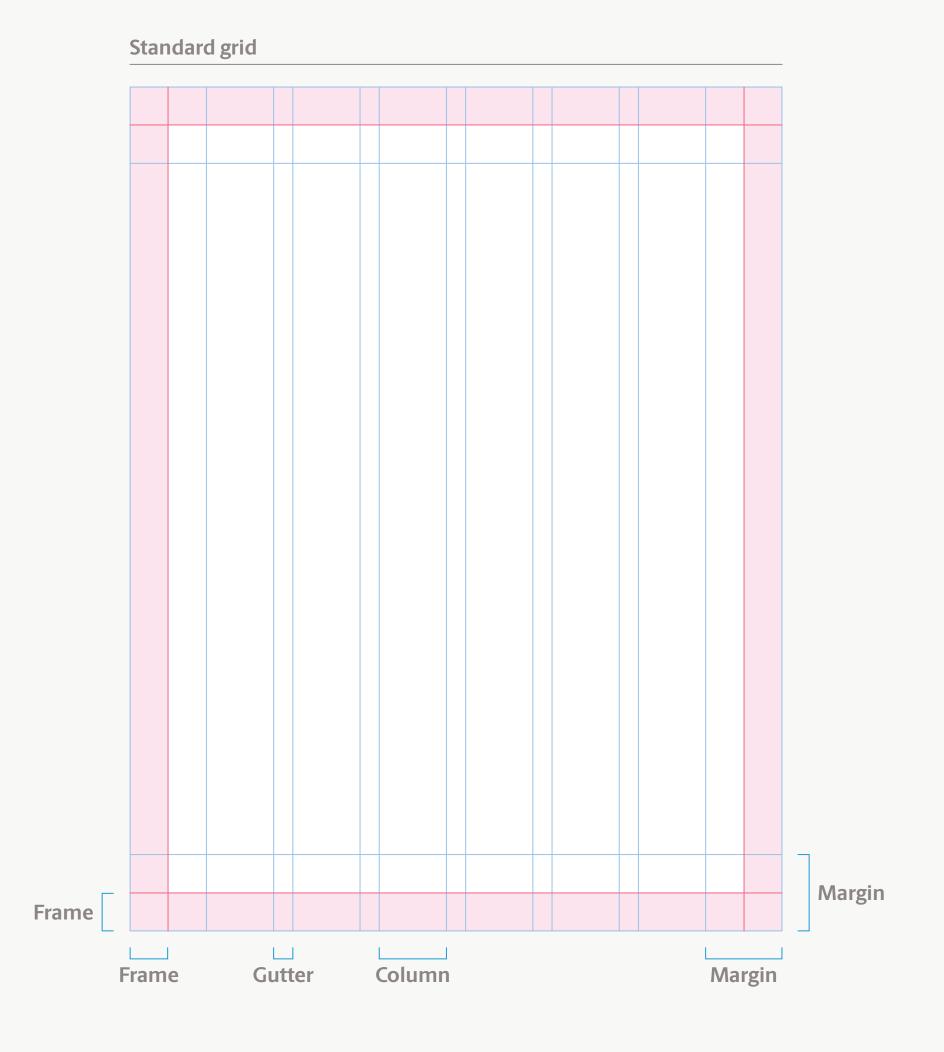
Grid System

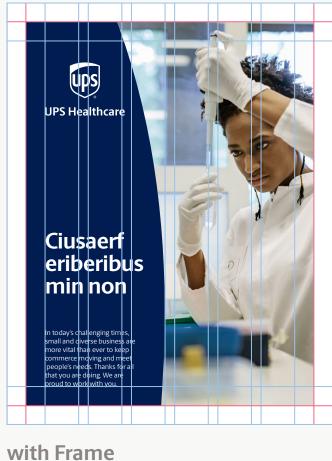
Principles

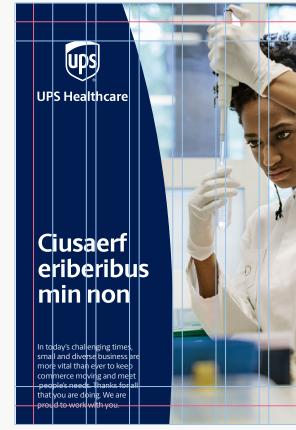
Grids provide a framework for organizing and positioning our logo, typography, graphics and other content. They allow for flexibility while providing consistency, ensuring a unified look to our applications.

Not all content is arranged the same on our grid, which is primarily comprised of margins, a frame, six columns and gutters. Our logo is always aligned to margins. However, other content, such as type, imagery and tables, has more flexibility — and can be placed more freely and align with columns.

- Two grid types, with and without frame
- Six columns, shifting to two columns in narrow formats



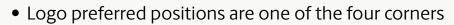




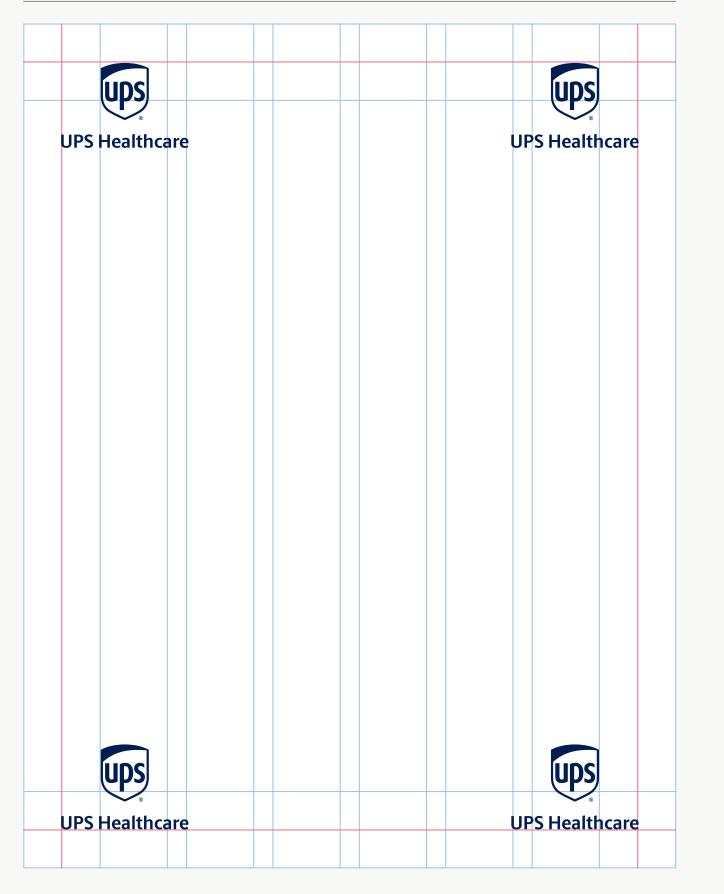
without Frame



Logo Position



- Logo may be vertically aligned with content such as copy blocks or headlines, while staying aligned to the left or right margin
- Be sure to provide ample clearspace when positioned inside of an Arc



Preferred logo positions are one of the four corners

Preferred logo positions



Logo aligned to right margin, vertically aligning to copy block on the left



Logo aligned to left frame, vertically aligned to margin



Tone Of Voice

At each touchpoint, our voice should inspire trust and convey expertise in providing services to the healthcare industry. We are confident but not boastful. The tone is clear, concise and direct, because we understand the importance of quality.

Core Attributes

Our brand should always represent and deliver the three attributes that mean the most to our customers:

Passion for quality Global supply chain Customer-centric



PowerPoint

PowerPoint presentations are a highly visible demonstration of the UPS Healthcare brand. It is vital that they are visually consistent in how they use the elements within the UPS Healthcare identity.



Use Specifications

Template Details

To aid the process of creating consistent presentations, a template has been developed and made available:

- Do not adapt the approved template to form a modified style.
- Templates are for use in internal presentations and reports, presentations for customers/stakeholders, and speaking engagements.
- Try not to place too many words onto a single slide.
- Avoid the use of low-quality or inappropriate images, SmartArt or unapproved illustrations.
- Images may be replaced with appropriate images that conform to the UPS Healthcare imagery style.

Title font

- Verdana Bold: 32 pt
- UPS Blue or white

Subtitle font

- Verdana: 16 pt
- UPS Blue or white

Body font

- Verdana at 14 pt
- UPS Brown Dark Tone or white

Presentation Size

• 16:9



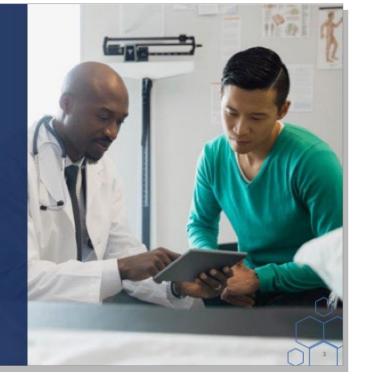




LOREM IPSUM Patient first focus through a passion for quality and innovation across global supply chains



LOREM IPSUM



WE BELIEVE **IN LOREM IPSUM**

Our team works with lorem ipsum In sollicitudin, leo a condimentum consectetur, eros ipsum malesuada magna, vel fermentum enim felis ut orci.

HOME HEALTH AND WELLNESS Agile solutions and capabilities for Home Health **UPS MY CHOICE®** Provide patients with advanced visibility and control of their healthcare product deliveries UPS ACCESS POINT® LOCATIONS Enhanced flexibility and control over when and where healthcare 2"0 products are received 000 E-FULFILLMENT An outsourced fulfillment solution that eliminates the need to hold inventory and pick, pack and ship and ensure delivery dates 7 DAY DELIVERY **.** Enhancing shipping speed and enabling patients to receive packages 7 days a week NURSING ROUTE OPTIMIZATION 0 Utilizing the expertise of UPS to optimize the efficiency of home health care nurses UPS Healthcare

IMPLANTABLE MEDICAL DEVICES

Making sure the right product is at the right place at the right time, every time

- 11 FIELD STOCKING LOCATIONS Reach 80% of hospitals within 4 hours of UPS's healthcare-compliant FSLs
- LOANER HUB Replenishment and kitting services for faster turnaround to the next case
- STERILIZATION Autoclave capabilities for your kits, devices and instruments
- **EXPRESS CRITICAL** On-demand, same-day delivery options for urgent, time-sensitive products
- INVENTORY/ TRANSPORTATION MANAGEMENT Technology-driven inventory and transportation optimization

UPS UPS Healthcare











Email Signature



Primary Email Signature

UPS employee email signature

Email signatures should follow the format shown here. By helping maintain clarity and consistency in our communications, you strengthen our brand and our company's reputation with both internal and external audiences.

Order of personal information and contact information

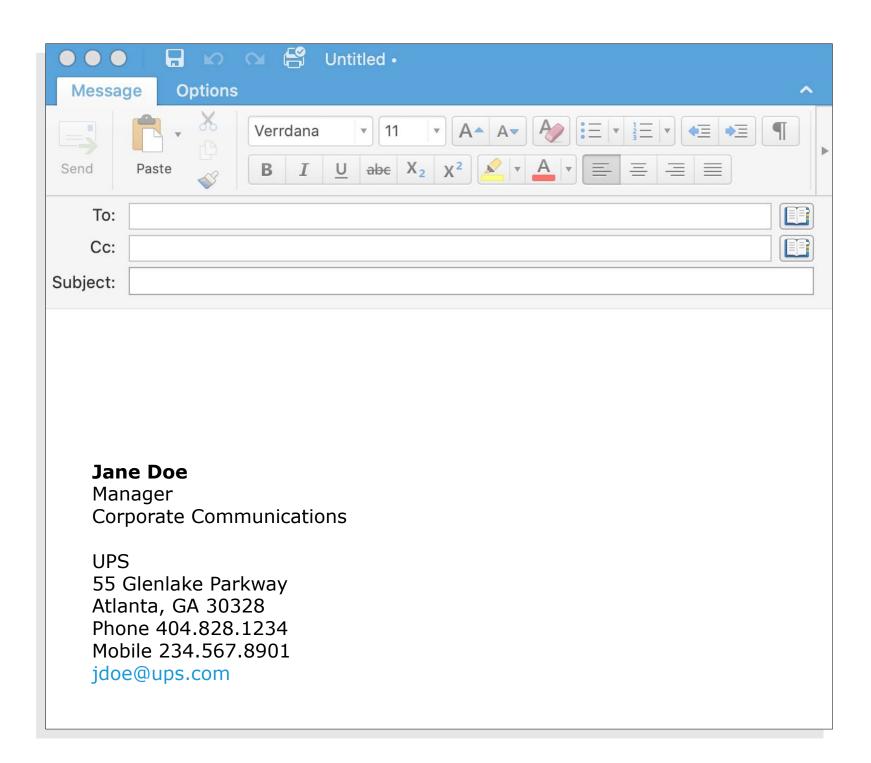
- Employee's First and Last Name.
- Employee's Title (optional).
- Region, District, or Department Name (optional).
- Company Name (UPS) or Business Unit Name.
- Business Address (optional).
- Phone 123.456.7890.
- Mobile 234.567.8901 (optional).
- Fax 987.654.3210 (optional).
- Other relevant customer-facing telephone numbers may be included as appropriate (e.g., 1-800-PICK-UPS).
- Email address: xxxxx@ups.com.
- ups.com or Business Unit URL (optional).

Color

All text should be black or gray (email addresses and website links may automatically default to blue).

Typesetting

Verdana in 11-14 pt.



This is the preferred format for email signatures.

We do not recommend the use of images or logos in email signatures. Adding in any images or logos in a signature significantly increase its file size, filling up people's mailbox up to 10x faster than normal.

Stationery

UPS Healthcare logo stationery is an important tool for communicating our brand.

Stationery design should follow these guidelines:

- Allow proper clear space around the UPS Healthcare logo.
- Use only approved elements and artwork.
- Do not move, alter or add elements to the business cards.



Business Card

Size 3.5" x 2".

Paper Stock 110# CG Cover or equivalent.

Printing Offset lithography, four-color process, overall varnish.

Color UPS Dark Blue. All text: Black.

UPS Logo Small UPS Healthcare logo with tagline

Typesetting

Spacing: one line minimum between personal details and contact information.

Email: Always appears on line 1 to the right of the name. UPS Berlingske Sans Bold 7.5 pt/8.5 pt leading

Personal name: UPS Berlingske Sans Bold 7.5 pt/8.5 pt leading

Contact information: UPS Berlingske Sans Regular 7.5 pt/8.5 pt leading

Artwork is available from UPS Brand Central.



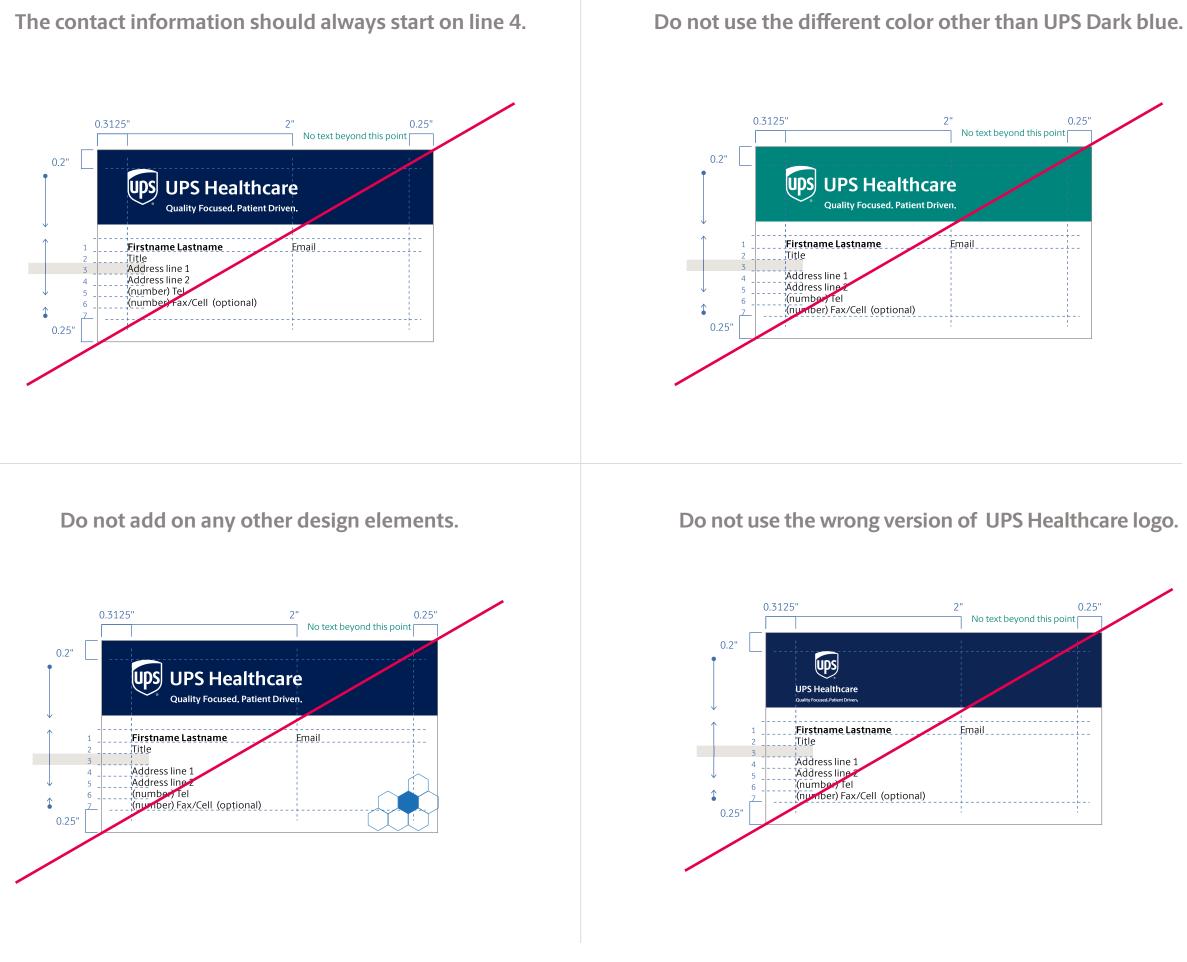


Business cards are shown actual size



Incorrect Use

To ensure a clear and consistent application of our business card, we've compiled some examples of treatments or alterations to avoid.





Icons are best used as a functional device for navigation. In infographics, icons should be used sparingly to aid comprehension and support the communication.



Use Specifications

Standard icons should always be filled in with either UPS Gray 1–4, or reverse out in white over UPS Brown and UPS Brown 1–4. Should you need to adjust an icon to fit the UPS iconography style, always select the simplest icon version for what you need, and make sure of the following:

- No overly rounded corners
- No overly detailed icons

Icons can appear either on white or over shades of UPS Browns.

- When using icons on a white background, they should appear in a shade of UPS Grays
- When using icons a brown background, they should appear in white

For additional versatility in digital applications, icons may be outlined. Icons are available for download from <u>UPS Brand Central</u>.





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UPS Healthcare